



# sharefound

**The Share Foundation:** building an inheritance for young people in care

## REPORT AND FINANCIAL STATEMENTS

31 MARCH 2015



The registered charity operating the Junior ISA scheme for young people in care on behalf of the Department for Education

# CONTENTS

**4** DIRECTORS' REPORT

**18** INDEPENDENT AUDITORS' REPORT

**20** STATEMENT OF FINANCIAL ACTIVITIES

**22** BALANCE SHEET

**24** NOTES TO THE FINANCIAL STATEMENTS

**31** LEGAL AND ADMINISTRATIVE INFORMATION



# DIRECTORS' REPORT

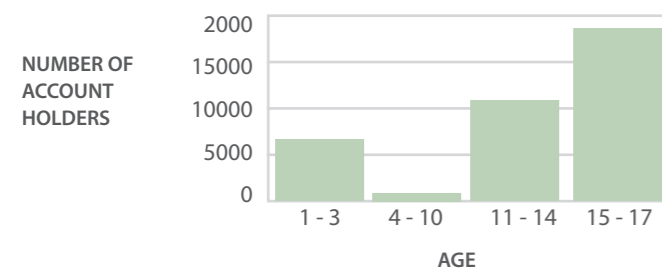
The Board of The Share Foundation, who are the directors of the company for the purposes of company law, present their report and audited financial statements for the year ended 31 March 2015.

The year ending 31 March 2015 has been a period of successful Junior ISA operations and a considerable step forward in fundraising capability and scalable financial education arrangements. During the year we submitted a detailed proposal to Government to take on administration, fundraising and financial education for the Child Trust Fund arrangements for Looked-After children, and our contract with the Department for Education to operate the Junior ISA scheme was extended on 25 March 2015 for a further 12 months.

Our aim of breaking the cycle of deprivation which affects so many young people in care is at the heart of all our activities. In this respect we are very conscious that older children with Child Trust Funds, as opposed to Junior ISAs, will reach the age of 13 in September 2015. Their accounts in most cases hold balances significantly larger than those held as Junior ISAs (due to the much higher Government contribution), but they do not benefit from a financial education programme which is so important in the teenage years.

Figure 1 shows number of Junior ISAs we administer in age bands. Several conclusions can be drawn from this chart:-

**Figure 1**



**1** The majority of young people for whom we are working are now aged 15-17 and we therefore have just three years to bring them real benefit through the Junior ISA arrangements. We are therefore launching our “Stepladder of Achievement” proposal focused on incentivised learning, which will replace the £1,000 at 18 competition, in order to offer a real prospect of better preparation for adulthood to as many as possible, as soon as possible.

**2** The age group 11–14 is already being significantly impacted as those who received Child Trust Funds (and therefore cannot have Junior ISAs) already comprise all 11 and most 12 year olds. The group will continue to shrink in size unless the Child Trust Funds administration is merged into our operations.

**3** Child Trust Funds are not provided to children born after 2 January 2011. Hence there are very few children aged 4-10 with Junior ISAs administered by The Share Foundation.

**4** The Junior ISA scheme is, however, taking a new lease of life for those aged 1 to 3 years old, who can look forward to significant growth in account values from both additional contribution and investment growth by the time they reach their teenage years.

**This unbalanced situation drives the priorities for The Share Foundation:**

- We are strongly focused on the 15-17 year age group to ensure the scheme delivers for them;
- We look forward to pursuing the case for the transfer of Child Trust Fund arrangements for Looked-After children to The Share Foundation as the new Government takes control;
- We continue to build long-term plans for account growth from voluntary contributions for younger children with Junior ISAs.

## UNITED KINGDOM OPERATIONS

The roll-out across the United Kingdom is virtually complete with just five Scottish local authorities still to submit their data. These are shown in Figure 2. Despite repeated requests from both the Scottish Assembly and ourselves we are still awaiting their details.

Data submission is well up-to-date across most other local authorities and health trusts, and we have conducted a further 27 visits over the past year. However there is always a need for more communication with social workers, virtual school heads and foster parents, and this should be significantly improved by the Stepladder of Achievement programme.

Many local authorities are now taking the opportunity to make additional contributions to Junior ISAs in their role as corporate parents, and this development is particularly welcome. Aggregate contributions of £3,768,082 were made during the past year (Central Government Junior ISA contributions during the year amounted to £3,065,000), and Figure 3 shows the impact this has made on account values in the leading Local Authorities.

**Figure 2: Local Authority Data**



**NB.** Since the above report and prior to publication, Comhairle nan Eilean Siar (Western Isles Council) has provided data on their Looked After children.

"I am 17 years old and have a two and a half year old son named Jayden. I wouldn't say that I deserve it any more than anyone else but I deserve it the same. I have been in and out of education most of my life. I have lost count of the amount of primary/junior schools which I attended. This was the start of my unstable education. I was always behind everyone else in my class because I hadn't learned what they had at the school I was at prior to that one. Anyway, so I was always behind but kept focused and pushed myself. The year leading to me falling pregnant at just 14 I hadn't attended school. I was into drugs and alcohol and getting arrested. Then I found out I was pregnant. I turned it around at left school with 10 A\*-C Grades. I am now studying Law, Politics and Sociology at A level. I am soon to receive my own accommodation and would love the funds to decorate it- to make it a real home and put the rest away in savings for when I go to university. Without knowing me you are unlikely to understand who I am and the battles I have had with myself. I would love it to give my son a home I never had. I would like to be able to buy books etc. to help with my home studies also. Thank you."

Essex, age 17.



### AVERAGE ACCOUNT VALUES OF TOP 30 LOCAL AUTHORITIES AT 31ST MARCH 2015

Figure 3

LOCAL AUTHORITY	ACTIVE ACCOUNTS	AVERAGE VALUE	RANKING
Warwickshire County Council	287	£891.56	1
London Borough of Islington	140	£866.70	2
Powys County Council	72	£749.63	3
Solihull Metropolitan Borough Council	129	£598.73	4
London Borough of Havering	64	£488.48	5
East Ayrshire Council	90	£403.63	6
London Borough of Tower Hamlets	128	£398.41	7
London Borough of Newham	183	£397.29	8
London Borough of Hackney	139	£394.61	9
Oldham Metropolitan Borough Council	135	£377.28	10
City of London Corporation	4	£366.37	11
Telford and Wrekin Council	118	£305.92	12
London Borough of Barnet	164	£287.78	13
Medway Council	141	£282.56	14
Essex County Council	517	£281.83	15
Royal Borough of Kensington and Chelsea	48	£281.00	16
London Borough of Wandsworth	83	£280.14	17
West Berkshire Council	75	\$280.12	18
Southend-on-Sea Borough Council	100	£277.77	19
Surrey County Council	437	£269.93	20
London Borough of Hounslow	164	£268.58	21
Bath and North East Somerset Council	62	£258.25	22
Derby County Council	186	£256.94	23
Norfolk County Council	472	£254.38	24
East Riding of Yorkshire Council	135	£251.43	25
East Sussex County Council	243	£251.39	26
East Lothian Council	68	£251.31	27
Vale of Glamorgan Council	91	£251.07	28
Warrington Borough Council	101	£249.25	29
Westminster City Council	75	£248.57	30
<b>Total No. of Accounts in Top 30:</b>	<b>4651</b>	<b>Average Value: £361.95</b>	

The average account value across over 10% of local authorities is now more than double the initial Government contribution.

We would encourage more local authorities to contribute to the Junior ISAs held for their young people in care, and are pleased to be able to explain how simple that process is.

## FINANCIAL AWARENESS & THE STEPLADDER OF ACHIEVEMENT

Our journey of encouraging greater engagement from young people and building financial capability is about to take a major step forward with the Stepladder of Achievement programme. Hitherto we have provided work books on our website, introduced the £1,000 at 18 competition (which continues to generate entries such as those throughout this annual report), encouraged direct registration with our 15-17 leaflet, and included a Sharefound Plus page for over 18s on our website. However we know there is much more that can be done, and we regard increasing financial awareness as every bit as important as the amount of the Junior ISA endowment itself.

In May 2014 I had a series of meetings with Members of Parliament to explore their attitudes towards financial assistance for disadvantaged young people. The consensus view was that they preferred to see some linkage between the young person's efforts to progress and the provision of additional money.

The Stepladder of Achievement programme, together with the quality of entries for the £1,000 at 18 competition, has resulted from these experiences. It can best be described as "Incentivised learning", putting the principle of greater capability through participation to work on a much wider basis.

In addition to these discussions, I discussed the issue of financial support some while ago with Mohammed Yunus, founder of the micro-finance movement and winner of the Nobel Peace Prize: he explained how the loan structure of micro-finance with its mutual responsibility of the borrower to the lender was central to building a constructive outcome.

The Stepladder of Achievement builds a similar sense of accountability. It is a very simple concept: in return for achieving recognised capability in a series of six areas, additional payments will be added to that young person's Junior ISA. These six steps will achieve readiness for adult life in terms of gaining employment and working to a personal budget, which will enable full self-sufficiency.

We will work with a number of other parties to achieve each step. The recognition process is set out in Figure 4 below using external resources for the literacy, numeracy, and financial capability stages, together with our own assessment of their plans for the future. Where it is required and available, we look forward to work with mentoring organisations such as Tomorrow's People and The Children's Society to help with progress and for assistance with a sixth step: help with finding employment, setting up in business or further education. We will also work closely with virtual school heads.

If a young person achieves all six steps their Junior ISA will receive additional contributions of £1,500.

Results are expected to come through quite quickly. The take-up rate is clearly one of the key measurables, and we would expect to see take-up rates of at least half those estimated in the table above within the first year's operation.

If the Stepladder of Achievement plan meets expectations in a Greater London pilot, it is our intention to roll it out across the United Kingdom during 2016. If all goes to plan this could imply incentive awards totalling over £17m over the next three years, the key teenage period for the Junior ISA scheme (see page 4 of this review).

The two key financial capability stages merit some comment. The first is based on the workbook devised by pfeg as part of the Junior ISA programme. pfeg was merged into Young Enterprise in September 2014, and the workbook is now being translated into an interactive web resource for us by ForSkills, complete with testing and a statement of participation. ForSkills is also preparing the literacy and numeracy functional skills tests.

The second stage is the Open University's "Managing My Money" course, a simple but comprehensive basis for building confidence in handling money. Over 50,000 people have already participated in the eight week course, which is available on-line and will be broadcast by Share Radio from September 2015. The Open University has a strong interest in encouraging and developing the potential of young people in care, and we are pleased to work with them on this important rung of the Stepladder of Achievement.

We are very grateful to The Linbury Trust for its significant contribution to the systems build for the Stepladder of Achievement programme, which has made it possible to move forward without delay.

**Figure 4: Stepladder of Achievement**

STEP	DESCRIPTION	ASSESSMENT	BENEFIT	EXPECTED PASS RATE
1	Literacy	National Literacy	£150	55%
2	Numeracy	National Numeracy	£150	40%
3	Financial Capability 1	Based on 15-17 Workbook	£200	30%
4	Plan for the Future	The Share Foundation	£250	25%
5	Financial Capability 2	'Managing My Money' - OU*	£350	20%
6	Help with Next Steps	Various mentoring organisations	£400	10%
	<b>Total:</b>		<b>£1,500</b>	

\* Open University

"Any money I receive will be spent on my life long dream of becoming a midwife. It's the only thing that has kept me going as I have an aim. I am currently studying childcare so that I have a job while training for midwifery. I will be moving into my own flat hopefully when I am eighteen with support still but mostly independent. I will have to travel to stay in contact with my family to keep social life together so that I do not regress and relapse. I will need as much support as I can to keep a stable life using this for university fees, housing bills and travel costs as I would like to learn to drive. I feel appreciative towards life now and even from having doors that are unlocked to meals that aren't brought to me on a trolley. At the moment I am saving any money I have so that I can live a better life when I come out of care. Money is a piece of paper, so is a degree in midwifery, but it makes a difference and helps you reach your full potential. I want to reach mine and also have fun on the way. I don't want to spend my whole life waiting for a change, I want to make the change and help myself become a stronger person."

Derbyshire, age 16.



## FUNDRAISING

Just as our strategy for increasing financial awareness has matured during 2014/15, so also has our approach to fundraising. Some areas have seen considerable development – for example, contributions from local authorities and individual Junior ISA support – but we have had limited success with appeals to companies based in specific local authorities and to the Treasury for inclusion in the disbursement of the financial industry fines pool. One significant exception in the corporate field is Dunstan Thomas, a pension administration services firm based in Portsmouth, whose management team have raised funds for local young people with a sponsored Icelandic trek and have named The Share Foundation as its charity of the year.

We have therefore concentrated on two key objectives for fundraising: seeking sponsors for the Stepladder of Achievement programme, and re-doubling our efforts for national philanthropic fundraising to lift account values more uniformly across the United Kingdom.

We have recruited a full-time Director of Fundraising, Charlotte Langley, who has built a new strategy based on care leaver Ambassadors and a high profile Campaign Board. We list the Ambassadors in figure 5. We have also met up with high profile care leaver Kriss Akabusi, the Olympic gold medallist. We hope to recruit others to be Ambassadors in the future. Joining us in March 2015, Charlotte is based mainly in London and has already developed a strong contact base. She works with all trustees, but particularly Henrietta, Ruth and myself, to widen support for The Share Foundation and our Junior ISA beneficiaries.

**Figure 5: List of Ambassadors during 2014/2015**

David Akinsanya
Dilly Braimoh
Paolo Hewitt
Delma Hughes
Hugh Maynard
Lemn Sissay
Leroy Skeete

**Figure 6: List of Donors during 2014/2015**

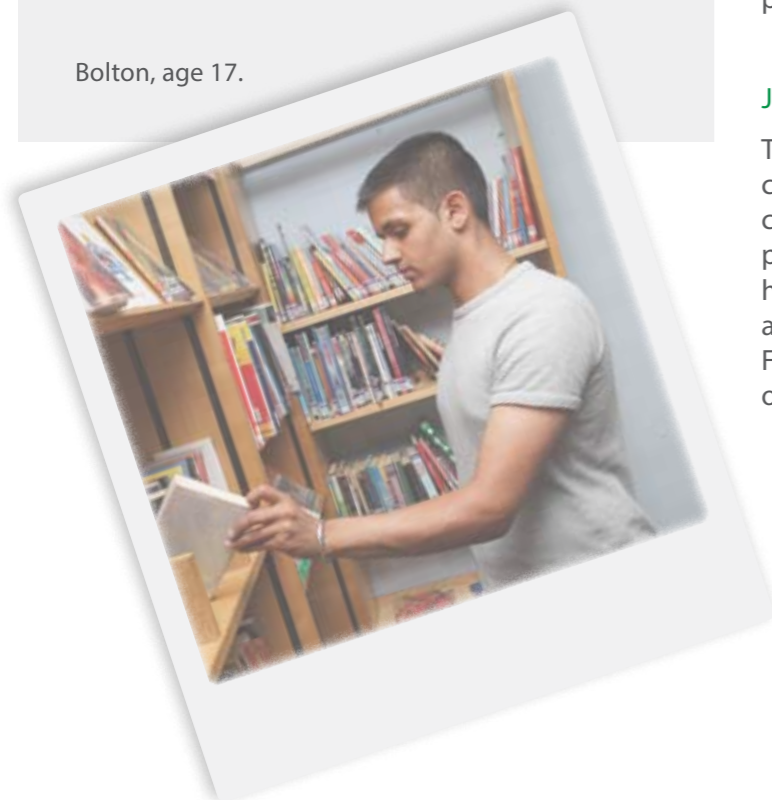
The Stoller Foundation
Gavin Oldham No 4 Trust
The Investors Network
Department for Education Collection
Mr & Mrs W Ball
Mrs Margaret Boothby
Mr Jonathan Coad
Mrs Susan Frasca
Ms Natanje Holt (Dunstan Thomas)
Ms Jennifer Reynolds
Mrs Marion Silverlock
Mr Julian Tunnicliffe

**Figure 7: Analysis of JISA Contributions other than central government**

Donations from individuals/trusts restricted to groups of children/ local authority areas	£143,080
Donations from individuals/trusts without restrictions	£9,082
Donations from local authorities for groups of children in their own area	£412,162
Donations from individuals (eg foster carers) for individual young people	£138,758
<b>Total:</b>	<b>£703,082</b>

"If I were to win I would use the money from the Junior ISA to help fund my access course to university, to do my Mental Health Nursing degree. This will enable me to help people like myself who are struggling with their mental health difficulties. I know how much of an impact a MH nurse can have on a young person's mental health and recovery. There have been a few particular nurses who have gone the extra mile for me, they have made such a fantastic and lasting impression that i will be forever in their debt. As i will have been on both sides of the track I believe I have the potential to support somebody in the future just as those nurses have supported me. I think that my experience in MH services will help my understanding and will contribute a great deal to my ability to support others. The money from the Junior ISA will help to fund my course fees, books, transport and other essential materials that I will need to facilitate my further education."

Bolton, age 17.



## OPERATIONS

Our four person team in Aylesbury, led by Anthony Walker, our Director of Operations, has enabled well co-ordinated administration throughout the year. Good progress has been made with local authority liaison, including Anthony's visits to meet with local teams, and with our operating systems. We are particularly grateful for the team's efforts throughout the past year.

During the year the team has opened 15,325 Junior ISAs, matured 6,404 accounts for those reaching 18, and issued over 2,200 cheques to young people eligible for payments but too old to hold a Junior ISA. During the year the team has disbursed £3.508m (2013/14: £3.542m) on behalf of the Department for Education and £0.703m as additional contributions, including donations.

The cost of operations reimbursed by the Department for Education in the last financial year has been just £226,658, making The Share Foundation one of the most productive public-private partnerships. The total cost of operations over the past three years has been c. £665,000, plus one off set-up costs of c. £390,000, during which we have disbursed £13.461m in Government contributions and £1.031m additional contributions/donations to benefit over 67,000 children and young people in care.

### JUNIOR ISAS AND INVESTMENT PERFORMANCE

The strong start to the scheme in 2012/13 has continued in 2014/15, with Junior ISA growth continuing to benefit account values. We are particularly pleased that young people in their teens have benefitted, as their accounts will not have had a long time for growth before they become adult. Figure 8 shows the progress made both by age and original subscription quarter.

Figure 8: Performance of all Junior ISAs, including growth and donations, as at April 2015

Number of open accounts	By age and subscription quarter	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015
18,701	15 – 17	36.22%	31.96%	19.29%	15.26%	18.24%	17.09%	14.97%	12.32%	4.97%	0.50%
10,652	11 – 14	43.30%	32.76%	19.47%	17.22%	14.34%	13.39%	10.40%	14.47%	6.89%	1.22%
541	4 – 10	22.73%	15.64%	16.99%	15.04%	17.44	10.04%	15.59%	6.04%	6.28%	1.22%
5,972	1 – 3	37.55%	14.75%	15.30%	14.24%	20.17%	14.75%	10.06%	8.45%	7.04%	1.34%
<b>35,866</b>	<b>Totals:</b>	<b>38.62%</b>	<b>31.74%</b>	<b>19.15%</b>	<b>15.85%</b>	<b>17.44%</b>	<b>15.39%</b>	<b>12.30%</b>	<b>11.25%</b>	<b>6.23%</b>	<b>1.02%</b>

Figure 9: Fund performance by discrete annual periods to end March

Age Range	Junior ISA Provider	Fund Code	Fund Name or Sector Benchmark	0-12m	12-24m	24-36m	36-48m	48-60m
9-17	Children's ISA	GB00B4W2H776	Total Clarity Defensive PTF A (Acc)	9.90%	2.46%	6.15%	6.60%	-
9-15	The Share Centre	GB00B2NLM749	SF Cautious	5.78%	7.10%	11.66%	-1.24%	5.64%
		Benchmark	IMA Mixed Investment 20%-60%		3.64%	10.20%	1.58%	4.79%
1-9	Children's ISA	GB00B549YV68	Prudential Balanced Portfolio Acc A	13.27%	3.83%	11.62%	2.01%	7.54%
1-9	Children's ISA	GB00B4WHDG30	Total Clarity Diversified Balanced PTF A Acc	11.53%	3.34%	12.42%	-1.00%	
1-9	The Share Centre	GB00B2NLM855	SF Positive	16.04%	4.43%	12.98%	-2.42%	8.74%
		Benchmark	IMA Mixed Investment 40%-85%		5.63%	12.67%	0.07%	6.45%
1-9	Children's ISA	GB00B4WOZG69	Total Clarity Diversified Long Term Growth A Acc	11.97%	2.14%	10.97%	-3.08%	
		Benchmark	IMA Flexible Investment		4.61%	12.27%	-2.04%	7.71%

## A WIDER PERSPECTIVE

The Junior ISA scheme for Looked-After children and young people originated from the combined efforts of The Share Foundation, Barnardo's and Action for Children, lobbying Government in 2011 for a new approach for building an inheritance for children in care. The past three years have proved its effectiveness, and the value of having the scheme co-ordinated by a single voluntary organisation which understands true scalability.

While our recent contract extension by the Department for Education recognises the progress that has already been made, we look forward to working with the new Government to make the scheme still more effective. Merger of Child Trust Fund administration into the Junior ISA scheme will be a key part of this, saving Government c. £200,000 per annum in administration costs and helping us to extend the Stepladder of Achievement across young people with Child Trust Funds, particularly those now approaching their teenage years.

A further major boost for these young people would be to enable them to benefit from the financial industry fines pool and from social investment initiatives such as Big Society Capital. The Stepladder of Achievement programme has the capacity to demonstrate a real return on that investment, enabling significant reductions in the Government's Looked-After programme in future years (current cost to the Exchequer: c. £3bn p.a.).

Looking further ahead, the Junior ISA programme provides a model for international schemes designed to achieve inter-generational equity for disadvantaged young people. To this end The Share Foundation looks forward to sharing the benefit of its experience with Government departments and NGOs involved in international development in the pursuit of helping young people to achieve their potential and contribute constructively to the communities in which they live.



Gavin Oldham  
Chair of Trustees



## DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2015 Finances

The Share Foundation's money flows are divided into four categories:

- **General (unrestricted):** the governance and non-Junior ISA activities of The Share Foundation, plus fundraising activities for the Junior ISA scheme (since these are not covered under the Department for Education contract),
- **Department for Education contract (restricted):** covering all operational and financial education activities under the Junior ISA scheme, including establishment of the systems and infrastructure necessary to operate the scheme. The total monetary value of the contract over the three years to March 2015 was just over £1m,
- **Junior ISA contributions – Government (restricted):** this covers all funds from the Department for Education which are routed directly into Junior ISAs. They pass through The Share Foundation via a trust status account, and do not appear in these Financial Statements,
- **Junior ISA contributions – other (restricted):** this covers all funds from sources other than the Department for Education which are also routed directly into Junior ISAs via a separate trust status account, including other public bodies and private sector donations.

### GENERAL

Total voluntary income of £802,575 (2014: £368,236) includes £118,181 (2014: £110,909) from the Gavin Oldham No 4 Trust. This included contributions to financing the fundraising programme for Junior ISA contributions and provided the £1,000 at 18 awards.

The range of fundraising activities has incurred a cost of £23,960 (2014: £36,227), and governance costs have again been kept well under control at a total cost of £10,413 (2014: £6,985).

### DEPARTMENT FOR EDUCATION CONTRACT

There has been a close working relationship with the Department throughout the year, and we are particularly grateful to all those who work with us.

This commitment has again been illustrated by the decision of a further retiree from the Department requesting that donations made to mark her retirement should be directed for the benefit of Junior ISAs opened for young people in care from Surrey.

### JUNIOR ISA CONTRIBUTIONS

The Government was again the largest contributor to Junior ISAs during 2014/15. The Department for Education contributed £3,504,200 (2014: £4,484,600), of which £3,065,000 (2014: £3,794,600) has been allocated to individual Junior ISA accounts [The Children's ISA £2,417,000 (2014: £2,891,200), The Share Centre £648,000 (2014: £903,400)] with the balance being paid directly to young people who qualified for a payment but left care before a Junior ISA could be set up for them. Meanwhile local authority and other non-Governmental donors contributed £703,082 (2014: £259,092) including tax credits

### CHARITABLE OBJECTIVES

The Share Foundation's mission is to help children and young people whose family situation is either severely disadvantaged or non-existent to achieve their potential, by providing support in the form of financial resources and education.

To meet this objective The Share Foundation aims:

- to relieve poverty amongst children and young people in need in accordance with Christian principles and without reference to race, creed or nationality, with a view to improving the condition of life of those for whom funding is provided
- to advance the education of such children and young people in handling their financial situation in order to encourage self-sufficiency as they grow into adulthood, through improved ability to handle their own economic circumstances and to help them lift themselves and others, in the communities in which they live, out of poverty.

We have referred to the Charity Commission's general guidance on public benefit when reviewing our objectives and planning future activities. The Trustees are accordingly satisfied that The Share Foundation meets this test of charitable status.



**Reserves Policy**

The Share Foundation had unrestricted reserves of £369,735 as at 31st March 2015 (31st March 2014: £303,763).

It is the policy of The Share Foundation that unrestricted funds which have not been designated for a specific use should be held for distribution to beneficiaries, subject to the retention of sufficient reserves to ensure that, in the event of a significant drop in funding, the Trustees will be able to continue the Company's current activities while consideration is given to ways in which additional funds may be raised.

**Corporate Governance**

The Trustees who served during the year were:

- Gavin Oldham
- Christopher Daws
- Matthew Downie (appointed 17 June 2014)
- Ruth Kelly
- John Reeve
- Henrietta Royle

Consideration of potential new trustees is undertaken by the Board, and recruitment is by invitation.

None of the Trustees has any beneficial interest in the company. All the Trustees, who do not receive remuneration but are able to claim for receipted expenses, are members of the company and guarantee to contribute £1 in the event of a winding up.



The Share Foundation was established by Gavin Oldham, one of whose trusts, the Gavin Oldham No. 4 Trust, is a significant donor. This trust holds as its principal asset shares in Share plc, parent company of The Share Centre, a leading British retail stockbroker, which supplies Junior ISA services to The Share Foundation following guidance from our independent account allocation adviser. Gavin Oldham is Chairman and, together with his associated family trusts, majority shareholder of Share plc. There is no other association between The Share Foundation and The Share Centre, except that The Share Centre has provided an unrestricted donation of £0 (2014: £4,125) for contributions to Junior ISAs.

The Trustees have assessed the major risks to which The Share Foundation is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks.

"Firstly, can I thank you for the Isa investment which is what responsible parents do for their children. I'm currently working hard at school and want to get onto an apprenticeship in the building industry when I leave school. I'd like to do either bricklaying or plumbing. My keyworker tells me that I will need books, tools, work clothes and safety boots. He tells me that these things are expensive and I have decided to save for them now. Once I qualify, I want to set up my own business and become independent. I realise that all this will cost as well. These are the plans I would have for my Isa when it matures along with me at 18! Thank you for considering my proposition."

Rochdale, age 16.

**STATEMENT OF TRUSTEES' RESPONSIBILITIES**

The trustees, who are also directors of the charitable company (for the purposes of company law), are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Insofar as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the trustees and signed on their behalf

Chairman  
12 August 2015

## INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES

We have audited the financial statements on pages 20 to 30. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and the requirements of the Financial Reporting Standard for Smaller Entities (effective April 2008).

This report is made solely to the company's members and the trustees, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members and trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, the company's members and the trustees as a body, for our audit work, for this report, or for the opinions we have formed.

### RESPECTIVE RESPONSIBILITIES OF TRUSTEES AND AUDITORS

As explained more fully in the statement of trustees' responsibilities, the trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed as auditors under the Charities Act 2011 and the Companies Act 2006 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charity's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the company's state of affairs as at 31 March 2015 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011.

### OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 require us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements and the Directors' Annual Report in accordance with the small companies' regime and take advantage of the small companies exemption in preparing the Directors' Report.

Miss KT Bartlett

(Senior Statutory Auditor)  
For and on behalf of

Saffery Champness  
Fox House  
Chartered Accountants  
26 Temple End  
Statutory Auditors  
High Wycombe  
Buckinghamshire  
HP13 5DR

"As an aspiring neurosurgeon my academic life is extremely important to me. I am currently studying Biology, Psychology, Philosophy and History at AS/A2 level, so much of my time is spent studying. I currently have a huge reading list and many books I would like to buy. I could easily spend about £100 a month on books and resources about neuroscience and neuro-anatomy. Outside of my academics, music plays an important role in my life. I began playing piano when I was 8 years old, but it wasn't until I was 14 that music became an intrinsic part of my life. Music opens another dimension in life - I am classically trained pianist and am particularly enthusiastic about composing. At my placement I am helping another young person learn to play and enjoy piano and it is fun to see him improving. I also play guitar and recently purchased a cello. I can't afford cello lessons and this is how I would spend £1000. This might give me about 40 lessons which would be a great kick start as a cellist! My remaining funds will be used to purchase the hundreds of books currently on my reading list, including the gigantic 'Principles of Neural Science' 5th edition, which costs over £100."

Hertfordshire, age 17.

## STATEMENT OF FINANCIAL ACTIVITIES

(INCLUDING INCOME AND EXPENDITURE ACCOUNT) FOR THE YEAR ENDED 31 MARCH 2015

	Note	Unrestricted funds	Restricted funds	Total funds 2015	Total funds 2014
		£	£	£	£
<b>Incoming resources</b>					
Incoming resources from generated funds					
Voluntary income	2a	118,464	684,111	802,575	368,236
Investment income	2b	1	3	4	106
		118,465	684,114	802,579	368,342
Incoming resources from charitable activities	2c	-	226,658	226,658	223,241
<b>Total incoming resources</b>		<b>118,465</b>	<b>910,772</b>	<b>1,029,237</b>	<b>591,583</b>
<b>Resources expended</b>					
Cost of generating funds	3a	23,960	-	23,960	36,227
Charitable activities	3b	23,969	892,858	916,827	492,297
Governance costs	3d	4,564	5,849	10,413	6,985
<b>Total outgoing resources</b>		<b>52,493</b>	<b>898,707</b>	<b>951,200</b>	<b>535,509</b>
Net incoming resources	9-10	65,972	12,065	78,037	56,074
Total funds brought forward		303,763	78,079	381,842	325,768
<b>Total funds carried forward</b>		<b>369,735</b>	<b>90,144</b>	<b>459,879</b>	<b>381,842</b>

Movements on all reserves and all recognised gains and losses are shown above. All the charity's operations are classed as continuing.

The notes on page 24 to 30 form part of these financial statements.

"I've been in foster care for almost 3 years. Being in care can sometimes drag you back and make you lose focus but my foster parents and social workers have been more than supportive with the career I want to go into Fashion Marketing - I want to study this at The London College of Fashion after my Level 3 Fashion. How would I spend my £1000? Well I'd put it in my savings account (quite hard for a fashion lover) till I went to uni. Along with me putting money in every month from my wages hopefully I'd save up quite a bit of a sum which will allow me to set up a little fashion business employing people who have been in my situation (foster care) helping them to succeed in the fashion industry and to always have positive thoughts. Positive thoughts create positive actions. Not only would I use the money to set up a business but I would also go back to uni to study youth and community so that I could become a social worker. My social worker has inspired me to help others in need and that would be my dream."

Sheffield, age 17.



# BALANCE SHEET

AS AT 31 MARCH 2015

	Notes	Unrestricted Funds £	Restricted Funds £	2015 £	2014 £
<b>Fixed assets</b>					
Tangible assets	4	-	-	-	-
<b>Current assets</b>					
Debtors and prepayments	5	15	3,409	3,424	13,133
Cash at bank and in hand	6	372,749	113,101	485,850	398,832
Total current assets		372,764	116,510	489,274	411,9659
Creditors: falling due within one year	7	3,029	26,366	29,395	30,123
Net current assets		369,735	90,144	459,879	381,842
Total assets less current liabilities		369,735	90,144	459,879	381,842
Net assets		369,735	90,144	459,879	381,842
<b>Funds of the Charity</b>					
Unrestricted fund		369,735	-	369,735	303,763
Restricted funds	9	-	90,144	90,144	78,079
		369,735	90,144	459,879	381,842

The notes on pages 24 to 30 form part of these financial statements.

Approved by the Directors on 12 August 2015 and signed on their behalf by

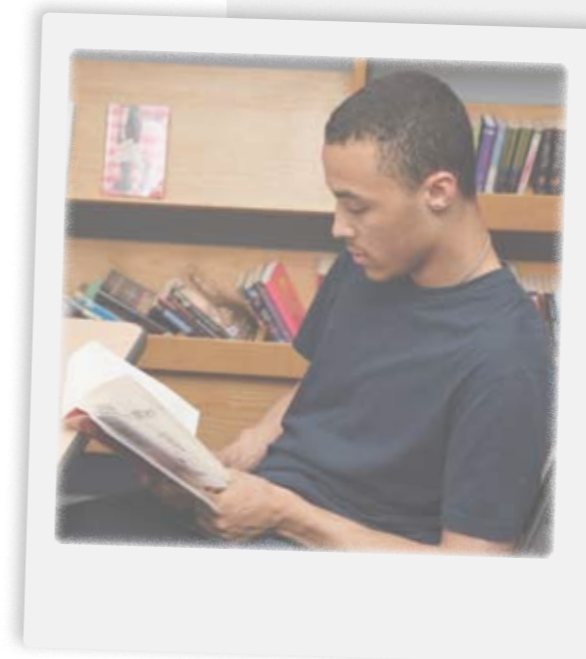


GDR Oldham  
Director

Company Number: 4500923

"I am currently studying in Warrington. The courses of which I am studying are: Biology and Chemistry. I hope to proceed further by studying a career in dentistry. From a young age I looked after my elderly grandmother and even provided care during her death whilst at the same time I was due to sit my GCSE's. From a young age I have always wanted to become either a dentist or a carer within that industry. I would definitely say that caring for my grandmother enabled me to aspire more to have a career within the caring sector. If I had £1,000 I would use that to contribute to pay for a course I need for my desired career as a dental nurse. The course currently stands at £1,300 and with a deposit amounting to £599 to secure my place with the company offering this fantastic opportunity. Previously I did want to go to university to study oral health science for 5 years. However the price and the thought of student debts amounting to over £45,000 seemed incredibly risky and I'd admit I became very worried. I stumbled across the dental nurse course after looking at different/ cost effective options for working within the dental industry. I have spoken to the company and they currently have spaces for this September but the only down fall is that I need to pay the deposit/ full amount in order to start the dental nurse course.."

Warrington, age 16.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2015

## 1 ACCOUNTING POLICIES

The principal accounting policies are summarised below. The accounting policies have been applied consistently throughout the year.

### 1.1 BASIS OF ACCOUNTING

The financial statements have been prepared in accordance with all applicable accounting standards, as modified by the Statement of Recommended Practice (SORP). The accounts have been drawn up in accordance with the provisions of the Charities (Accounts and Reports) Regulations 2008 and the Companies Acts, and include the results of the charity's operations which are described in the Directors' Report, all of which are continuing.

Advantage has been taken of Section 396(5) of the Companies Act 2006 to allow the format of the financial statements to be adapted to reflect the special nature of the charity's operations and in order to comply with the requirements of the SORP.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement.

### 1.2 INCOMING RESOURCES

These are included in the Statement of Financial Activities (SOFA) when:

- the charity becomes entitled to the resources;
- the trustees are virtually certain they will receive the resources; and
- the monetary value can be measured with sufficient reliability.

When the incoming resources have related expenditure (as with fundraising or contract income) the incoming resource and related expenditure are reported gross in the SOFA.

### 1.3 GRANTS AND DONATIONS

Grants and donations are included in the SOFA when the charity has unconditional entitlement to the resources.

### 1.4 TAX RECLAIMS ON DONATIONS AND GIFTS

Incoming resources from tax reclaims are included in the SOFA at the same time as the gift to which they relate.

### 1.5 CONTRACTUAL INCOME AND PERFORMANCE RELATED GRANTS

These are included in the SOFA once the related goods or services have been delivered.

### 1.6 GIFTS IN KIND

Gifts in kind are accounted for at a reasonable estimate of their value to the charity or the amount actually realised. Gifts in kind for sale or distribution are included in the accounts as gifts when sold or distributed by the charity. Gifts in kind for use by the charity are included in the SOFA as incoming resources when receivable.

### 1.7 DONATED SERVICES AND FACILITIES

These are included in incoming resources (with an equivalent amount in resources expended) where the benefit to the charity is reasonably quantifiable, measurable and material. The value placed on these resources is the estimated value to the charity of the service or facility received.

### 1.8 VOLUNTEER HELP

The value of any voluntary help received is not included in the accounts but is described in the trustees' annual report.

### 1.9 INVESTMENT INCOME

This is included in the accounts when received.

### 1.10 LIABILITY RECOGNITION

Liabilities are recognised as soon as there is a legal or constructive obligation committing the charity to pay out resources.

### 1.11 RESOURCES EXPENDED

Resources expended are included in the Statement of Financial Activities on an accruals basis, inclusive of any VAT that cannot be recovered.

### 1.12 GOVERNANCE COSTS

These include costs of the preparation and audit of statutory accounts, the trustees' meeting and any legal advice to trustees on governance or constitutional matters.

### 1.13 GRANTS WITH PERFORMANCE CONDITIONS

Where the charity gives a grant with conditions for its payment being a specific level of service or output to be provided, such grants are only recognised in the SOFA once the recipient of the grant has provided the specified service or output.

### 1.14 GRANTS PAYABLE WITHOUT PERFORMANCE CONDITIONS

These are recognised in the accounts when a commitment has been made and there are no conditions to be met.

### 1.15 FIXED TANGIBLE ASSETS

Tangible fixed assets for use by the charity are capitalised if they can be used for more than one year, and cost at least £500. They are valued at cost or, if gifted, at the value to the charity on receipt.

Equipment and software acquired as part of the Department of Education service contract have not been capitalised as the economic benefit and ownership of the assets does not pass to the charity.

### 1.16 JUNIOR ISA ACCOUNTS

Funds received from the Department for Education to invest in Junior ISAs for qualifying young people are not recognised as income in the charity's accounts as the charity receives the funds as a custodian for the qualifying young people.

### 1.17 FUND ACCOUNTING

The unrestricted funds consist of funds which the charity may use for its purposes at its discretion.

The restricted funds are those where the donor has placed a specific restriction on the use of the funds. A breakdown of the restricted funds of the charity is included in note 9.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2015

## 2 INCOMING RESOURCES

	Unrestricted Funds £	Restricted Funds £	Total 2015 £	Total 2014 £
a) Voluntary income				
Gifts and donations	65,225	684,065	749,290	315,888
Tax recoverable	53,239	46	53,285	50,099
Sponsorship income	-	-	-	2,249
	118,464	684,111	802,575	368,236
b) Investment income				
Bank interest	1	3	4	106
	1	3	4	106
c) Incoming resources from charitable activities				
Contractual income from the Department of Education	-	226,658	226,658	223,241
	-	226,658	226,658	223,241

## 3 RESOURCES EXPENDED

a) Cost of generating funds				
Fundraising activities	1,066	-	1,066	14,451
Fundraising costs	22,894	-	22,894	21,776
	23,960	-	23,960	36,227
b) Charitable activities				
Payments into Junior ISAs from voluntary sources	-	685,262	685,262	251,342
Operating costs (3c)	8,529	207,491	216,020	233,205
Financial education	-	105	105	--
	8,529	892,858	901,387	484,547

	Unrestricted Funds £	Restricted Funds £	Total 2015 £	Total 2014 £
c) Operating costs				
Bank charges	19	-	19	4
Computer costs	-	41,183	41,183	37,433
Consultancy	-	1,521	1,521	2,700
Equipment	510	3,906	4,416	1,472
Insurance	-	3,326	3,326	6,990
Light and heat	-	710	710	728
Printing, postage and stationery	-	13,087	13,087	9,824
Rent and rates	-	11,474	11,474	11,416
Service charge	-	4,334	4,334	4,345
Software development	-	-	-	33,152
Staff costs	-	123,832	123,832	115,921
Staff recruitment	8,000	-	8,000	1,845
Staff training	-	-	-	265
Telephone	-	1,626	1,626	1,609
Travel expenses	-	2,492	2,492	2,201
Website costs	-	-	-	3,300
	8,529	207,491	216,020	233,205
d) Governance costs				
Audit and accountancy fees	1,315	5,785	7,100	6,885
Legal and professional fees	3,065	64	3,129	35
Trustee expenses	184	-	184	65
	4,564	5,849	10,413	6,985

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2015

## 4 TANGIBLE FIXED ASSETS

	Office equipment
	£
Cost	
At 1 April 2014 and 31 March 2015	1,327
<b>Depreciation</b>	
At 1 April 2014 and 31 March 2015	1,327
<b>Net book values</b>	
At 31 March 2015	-
At 31 March 2014	-

## 5 DEBTORS AND PREPAYMENTS

	2015 £	2014 £
Trust tax recoverable	-	9,000
Gift Aid tax recoverable	15	-
Prepayments	3,409	4,133
	3,424	13,133

## 6 CASH AT BANK AND IN HAND

	2015 £	2014 £
General Cash Account	454,930	375,719
Non-Governmental Contributions Trust Account	30,920	23,113
	485,850	398,832

## 7 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2015 £	2014 £
Trade creditors	2,489	10,392
Accruals and other creditors	11,990	10,362
PAYE and NI	4,440	-
VAT	10,476	9,369
	29,395	30,123

## 8 STAFF COSTS AND NUMBERS

	2015 £	2014 £
Gross wages and salaries	130,082	119,836
Employer's National Insurance costs	10,343	10,975
Pension contributions	5,233	2,835
	145,658	133,646
Employees who were engaged in each of the following activities:	<b>2015</b>	<b>2014</b>
Operational in respect to charitable activities	4	4
Fundraising	2	1
	6	5

The charity operates a PAYE scheme to pay all employed members of staff and no employees received emoluments of over £60,000 (2014: None).

Pension contributions were paid to defined contribution schemes for 3 (2014: 3) employees during the year.

## 9 RESTRICTED FUNDS

	Department for Education Contract £	Junior ISA Donations £	2015 Total £	2014 Total £
Balance at 1 April 2014	44,842	33,237	78,079	70,077
Incoming Resources	226,658	684,114	910,772	498,132
Outgoing resources	(213,340)	(685,367)	(898,707)	(490,130)
Closing funds at 31 March 2015	58,160	31,984	90,144	78,079

Department for Education Contract relates to the income received and expenditure incurred in meeting the obligations of the service contract in place with the Department for Education.

Junior ISA Donations relates to non-Governmental donations received to be invested into Junior ISA accounts when at least £10 per qualifying child is received.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 MARCH 2015

#### 10 MOVEMENT ON FUNDS

The company is limited by guarantee (4500923) and is a charity registered with the Charity Commission (1108068). It does not have a share capital and has no income subject to corporation tax.

	2015 £	2014 £
Surplus for the financial year	78,037	56,074
Other recognised gains	-	-
	78,037	56,074
Balance brought forward	381,842	325,768
Closing funds at 31 March 2015	459,879	381,842

#### 11 FINANCIAL COMMITMENTS

At 31 March 2015 the charity was committed to the following payments under non-cancellable operating leases in the year to 31 March 2016:

	2015 £	2014 £
Operating leases which expire:		
Within two to five years	10,320	10,320

#### 12 PAYMENTS TO DIRECTORS AND RELATED PARTIES

Expenses of £184 (2014: £65) were paid to one director (2014: one). No other payments were made to directors or any persons connected with them during this financial period. No material transaction took place between the charity and a trustee or any person connected with them (2014: None).

During the year 3,240 (2014: 4,518) Junior Individual Savings Accounts, totalling £648,000 (2014: £903,600), were opened on behalf of qualifying young people with The Share Centre. Gavin Oldham is Chairman and, together with his associated family trusts, majority shareholder of Share plc parent company of The Share Centre. The Share Centre is a Junior ISA provider having been selected by the independent account allocation advisor and all services provided are on an arm's length basis.

## LEGAL AND ADMINISTRATIVE INFORMATION

Charity registration number	1108068
Company registration number	4500923
Date of incorporation	1 August 2002
Start of financial year	1 April 2014
End of financial year	31 March 2015

#### DIRECTORS

Gavin D R Oldham  
 Christopher W Daws  
 Matthew D Downie (appointed 17 June 2014)  
 Ruth M Kelly  
 John R Reeve  
 Henrietta S Royle

#### COMPANY SECRETARY

Gavin D R Oldham

#### GOVERNING DOCUMENT

Memorandum & Articles of Association incorporated on 1 August 2002, as amended by Special Resolution dated 27 January 2005.

#### OBJECTS

- a) To relieve poverty amongst children and young people in need in accordance with Christian principles and without reference to race, creed or nationality, with a view to improving the condition of life of those for whom funding is provided.
- b) To advance the education of such children and young people in handling their financial situation in order to encourage self sufficiency as they grow into adulthood, through improved ability to handle their own economic circumstances and to help them lift themselves and others in the communities in which they live out of poverty.

#### REGISTERED OFFICE

Oxford House  
 Oxford Road  
 Aylesbury  
 Buckinghamshire  
 HP21 8PB

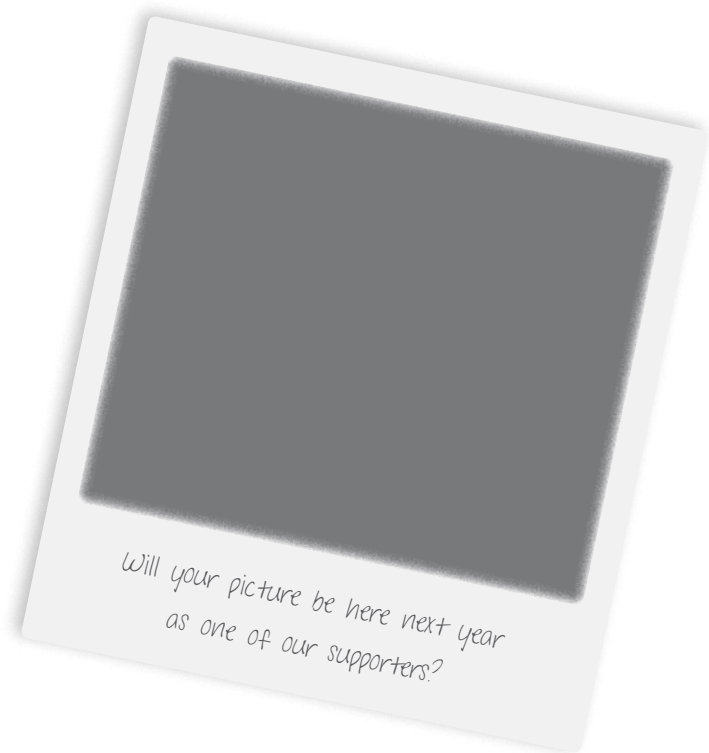
#### AUDITORS

Saffery Champness  
 Fox House  
 26 Temple End  
 High Wycombe  
 Buckinghamshire  
 HP13 5DR

#### BANKERS

HSBC Bank plc  
 21 High Street  
 Tring  
 Hertfordshire  
 HP21 5AR





## YOUR LEGACY

The total value of estates paying inheritance tax each year is over £20bn.

Around 63% is left to family members and a further 9% to others. The inheritance tax take is 19% (or £3.8bn in 2014/15), and just 16% of wills include a gift for charity.

And yet the Government has made it particularly easy to bequeath to charity. If 10% of your taxable estate is left to charity, your estate will be taxed at just 36%, not 40%.

There is a real logic to making a bequest to increase the value of Junior ISAs of young people in care. Let your inheritance benefit not just your own family but also those young people who have no access to any family support. In this way the capital you leave behind fuels the hopes of the next generation, of those most in need - the hopes shown throughout this report - while less of your money will be consumed in current Government expenditure when you die.

Making a bequest to The Share Foundation, 100% of which will go to the Junior ISAs of young people in care, is easy.

Just visit [www.sharefound.org/yourlegacy](http://www.sharefound.org/yourlegacy)  
or telephone **01296 310400**